

Britvic plc 52 Week Trading Update 20th October - Supporting Information

Numbers as reported with NO adjustment for Double Concentrate

	Actual 2011 52 week		52 WEEK BASIS				Actual 2010***	
			% Change on last year Actual Exchange Rate		% Change on last year Constant Exchange Rate		52 Week	53 Week
	Q4	Full Year	Q4	Full Year	Q4	Full Year	Full Year	Full Year
Revenue £m*								
GB Carbonates	129.8	502.6	8.3%	7.3%	8.3%	7.3%	468.4	477.6
GB Stills	86.1	351.2	-5.2%	-3.2%	-5.2%	-3.2%	362.7	369.2
GB Total	215.9	853.8	2.5%	2.7%	2.5%	2.7%	831.1	846.8
International	8.1	29.1	9.5%	12.8%	9.5%	12.8%	25.8	27.6
GB & International	224.0	882.9	2.7%	3.0%	2.7%	3.0%	856.9	874.4
Ireland	44.4	162.8	-4.9%	-9.1%	-8.3%	-9.6%	179.0	179.0
Group ex-France	268.4	1,045.7	1.4%	0.9%	0.7%	0.8%	1,035.9	1,053.4
France**	64.0	244.7	2.9%	187.2%	-1.5%	174.9%	85.2	85.2
GROUP (£)	332.4	1,290.4	1.7%	15.1%	0.3%	14.6%	1,121.1	1,138.6
Average Realised Price ("ARP")								
GB Carbonates	45.3	44.5	3.4%	4.2%	3.4%	4.2%	42.7	42.7
GB Stills	76.9	75.4	8.0%	7.0%	8.0%	7.0%	70.5	70.5
GB Total	54.2	53.5	3.2%	3.7%	3.2%	3.7%	51.6	51.6
International	75.7	77.4	3.3%	5.0%	3.3%	5.0%	73.7	74.8
GB & International	54.7	54.0	3.2%	3.8%	3.2%	3.8%	52.0	52.1
Ireland	58.9	59.4	1.4%	1.7%	-2.0%	1.2%	58.4	58.4
Group ex-France	55.2	54.7	2.8%	3.6%	2.4%	3.6%	52.8	52.8
France**	91.0	85.6	12.1%	5.0%	7.2%	0.5%	81.5	81.5
GROUP (£)	59.9	58.8	4.2%	8.3%	2.9%	7.7%	54.3	54.3
Volume								
GB Carbonates	286.5	1,130.5	4.6%	3.0%	4.6%	3.0%	1,097.4	1,118.6
GB Stills	112.0	465.6	-12.2%	-9.5%	-12.2%	-9.5%	514.4	523.8
GB Total	398.5	1,596.1	-0.7%	-1.0%	-0.7%	-1.0%	1,611.8	1,642.4
International	10.7	37.6	5.9%	7.4%	5.9%	7.4%	35.0	36.9
GB & International	409.2	1,633.7	-0.6%	-0.8%	-0.6%	-0.8%	1,646.8	1,679.3
Ireland	55.7	208.1	-9.3%	-9.2%	-9.3%	-9.2%	229.1	229.1
Group ex- France	464.9	1,841.8	-1.7%	-1.8%	-1.7%	-1.8%	1,875.9	1,908.4
France**	70.3	286.0	-8.2%	173.7%	-8.2%	173.7%	104.5	104.5
GROUP	535.2	2,127.8	-2.6%	7.4%	-2.6%	7.4%	1,980.4	2,012.9

Volume and ARP after adjustment for impact of Double Concentrate

	Adjusted Actual 2011 52 week for double concentrate		52 WEEK BASIS			
			% Change on last year Actual Exchange Rate		% Change on last year Constant Exchange Rate	
	Q4	Full Year	Q4	Full Year	Q4	Full Year
Average Realised Price ("ARP")						
GB Carbonates	45.3	44.5	3.4%	4.2%	3.4%	4.2%
GB Stills	70.3	71.2	-1.3%	1.0%	-1.3%	1.0%
GB Total	52.8	52.6	0.6%	1.9%	0.6%	1.9%
International	75.0	77.0	2.3%	4.5%	2.3%	4.5%
GB & International	53.4	53.1	0.8%	2.1%	0.8%	2.1%
Ireland (£)	57.3	58.7	-1.4%	0.5%	-4.7%	0.0%
Group ex-France	53.8	53.8	0.2%	1.9%	-0.2%	1.9%
France**	91.0	85.6	12.1%	5.0%	7.2%	0.5%
GROUP PPL (£)	58.6	58.0	1.9%	6.8%	0.7%	6.2%
Volume						
GB Carbonates	286.5	1,130.5	4.6%	3.0%	4.6%	3.0%
GB Stills	122.4	493.5	-4.0%	-4.1%	-4.0%	-4.1%
GB Total	408.9	1,624.0	1.9%	0.8%	1.9%	0.8%
International	10.8	37.8	6.9%	8.0%	6.9%	8.0%
GB & International	419.7	1,661.8	2.0%	0.9%	2.0%	0.9%
Ireland	57.2	210.8	-6.8%	-8.0%	-6.8%	-8.0%
Group ex- France	476.9	1,872.6	0.8%	-0.2%	0.8%	-0.2%
France**	70.3	286.0	-8.2%	173.7%	-8.2%	173.7%
GROUP	547.2	2,158.6	-0.4%	9.0%	-0.4%	9.0%

* Revenue numbers are not impacted by double concentrate.

** France is included for the full 12 months this year versus only 4 months in the prior period.

*** Actual exchange rate